

DESTINATION SYDNEY SURROUNDS NORTH CREDIT CARD VISITOR TREND DATA

Annual Spend | last 12 months to October 2025



Source: Australian Bank Transaction Data



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The data provided only takes into account an extrapolation of Australian banking transaction data and may not reflect all market trends. Past performance is not a reliable indicator of future performance.

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The data has been prepared for informational purposes only and does not take into account the objectives, financial situation, or needs of any particular person or business. For this reason, any person should consider the appropriateness of the information regarding their objectives, financial situation, and needs before acting on it and, if necessary, seek appropriate professional advice.

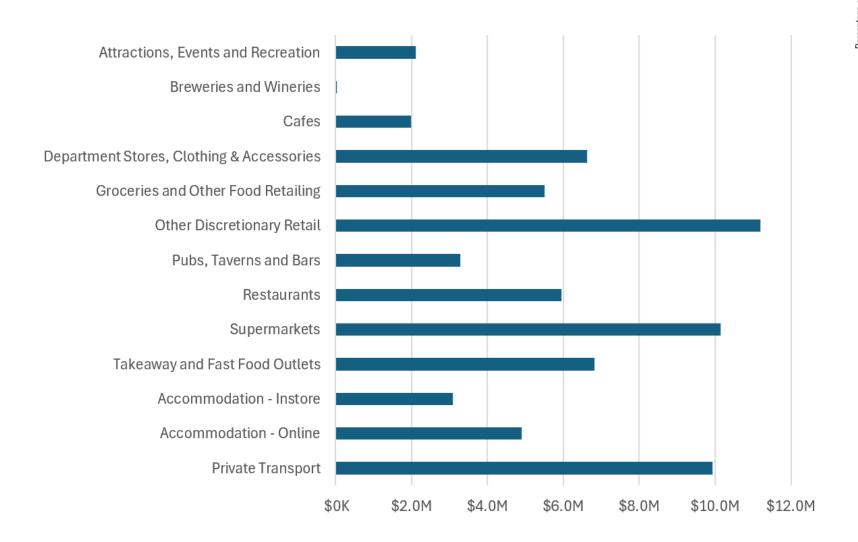
LEGEND All Visitors Australian Average Population

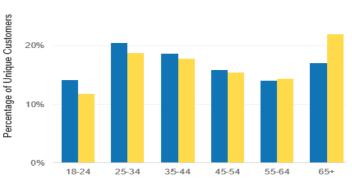


INDIVIDUAL LGAs



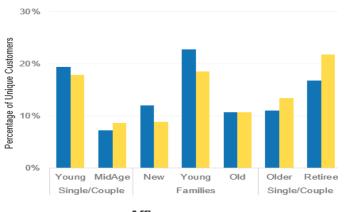
Annual Spend by Category



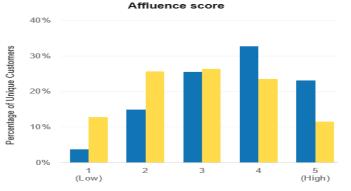


Age band

30%



Lifestage

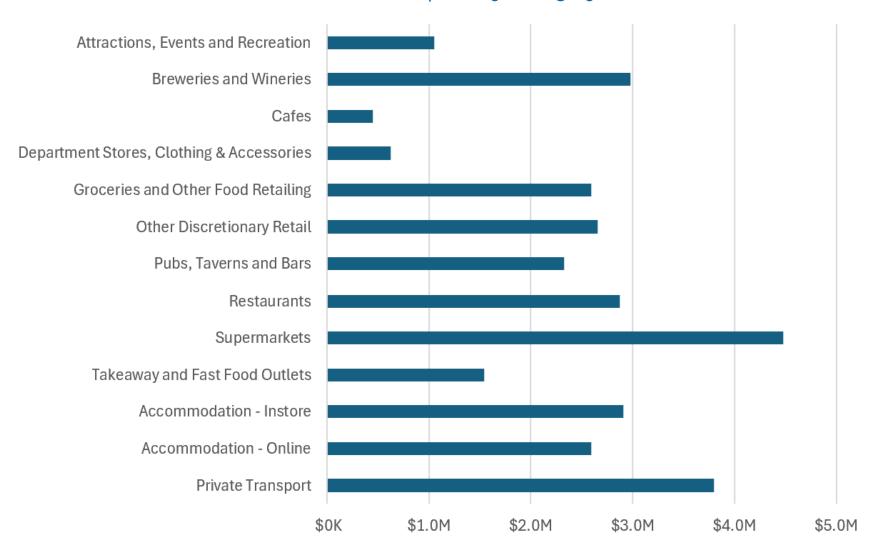


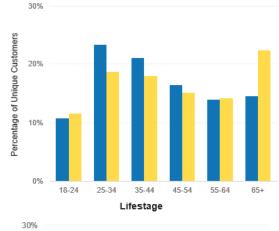
		Monthly			Annual (Last 12 months up to October 2025)					
Catagoni		% Change	vs last year							
Category	Spend	Spend Location	Average Destination	Spend	vs previous 12 months	Affinity	Penetration			
Total	\$81.9M	↑ 6.1 %	↑ 5.6 %	\$879.5M	↑ 1. 9%					
Tourism and Entertainment	\$20.2M	↑ 8.4%	↑ 8.9%	\$208.0M	↑ 8.5%	0.96x	68.0%			
Takeaway and Fast Food Outlets	\$6.8M	↑ 9.3%	↑ 10.6%	\$71.5M	↑ 5.2%	0.91x	48.1%			
Restaurants	\$6.0M	↑ 15.2%	↑ 15.0%	\$59.0M	↑ 18.3%	0.78x	24.1%			
Pubs, Taverns and Bars	\$3.3M	↑ 3.8%	↑ 10.2%	\$35.1M	↑ 14.0%	0.68x	12.9%			
Attractions, Events and Recreation	\$2.1M	↑ 2.5%	↑ 1.4%	\$20.4M	↓-2.5%	0.63x	9.1%			
Cafes	\$2.0M	↑ 0.6%	↓-1.6%	\$21.7M	↓-0.8%	0.69x	14.2%			
Breweries and Wineries	\$37K	↑ 38.1%	↓-3.6%	\$361K	↓-11.2%					
Discretionary Retail	\$17.8M	↑ 5.3%	↑ 7.6 %	\$200.3M	↑ 2.8 %	0.77x	25.2%			
Other Discretionary Retail	\$11.2M	↑ 5.4%	↑ 6.8%	\$125.6M	↑ 2.6%	0.70x	18.7%			
Department Stores, Clothing & Accessories	\$6.6M	↑ 5.0%	↑ 9.1%	\$74.6M	↑ 3.1%	0.63x	14.0%			
Food Retailing	\$15.7M	↑ 9.1%	↑ 3.9%	\$169.8M	↑ 3.8%	0.83x	33.3%			
Supermarkets	\$10.1M	↑ 8.7%	↑ 3.0%	\$112.5M	↑3.7%	0.73x	21.2%			
Groceries and Other Food Retailing	\$5.5M	↑ 9.9%	↑ 6.1%	\$57.3M	↑ 4.1%	0.76x	23.3%			
Private Transport	\$9.9M	↑ 9.6%	↑ 4. 9%	\$108.8M	↓ - 1.1 %	0.88x	38.4%			
Accommodation - Online	\$4.9M	↓ -7.7%	↑ 2.2 %	\$53.4M	↓ -3.1%	1.09x	6.4%			
Accommodation - Instore	\$3.1M	↓ -13.7%	↓ -3.1%	\$30.8M	↓ -25.7%	0.67x	4.9%			

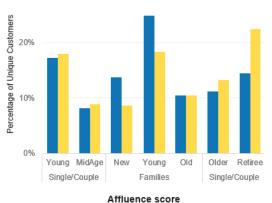


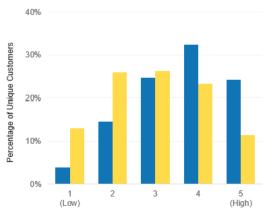
CESSNOCK LGA

Annual Spend by Category







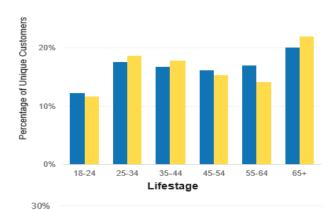


		Monthly			Annual (Last 12 months up to October 2025)					
Catagony		% Change vs last year								
Category	Spend	Spend Location	Average Destination	Spend	vs previous 12 months	Affinity	Penetration			
Total	\$33.6M	† 7.5 %	↑ 5.6%	\$355.7M	† 4.0 %					
Tourism and Entertainment	\$11.2M	† 1.3 %	↑ 8.9%	\$124.1M	↑ 4.6 %	0.99x	75.3%			
Breweries and Wineries	\$3.0M	↑ 2.7%	↓-3.6%	\$32.6M	↓-0.3%	1.02x	20.5%			
Restaurants	\$2.9M	↑ 5.6%	↑ 15.0%	\$30.7M	↑ 7.9%	0.92x	26.4%			
Pubs, Taverns and Bars	\$2.3M	↑ 9.5%	↑ 10.2%	\$24.8M	↑ 10.8%	0.92x	26.0%			
Takeaway and Fast Food Outlets	\$1.5M	↑ 9.8%	↑ 10.6%	\$17.2M	↓-1.3%	0.90x	28.5%			
Attractions, Events and Recreation	\$1.1M	↓-27.9%	↑ 1.4%	\$13.7M	↑ 4.6%	0.93x	14.4%			
Cafes	\$447K	↓-5.5%	↓-1.6%	\$5.0M	↑ 10.5%	0.80x	9.4%			
Food Retailing	\$7.1M	† 11.4 %	↑ 3.9%	\$74.6M	↑ 6.4 %	0.93x	39.9%			
Supermarkets	\$4.5M	↑ 12.7%	↑ 3.0%	\$48.2M	↑ 8.5%	0.83x	19.3%			
Groceries and Other Food Retailing	\$2.6M	↑ 9.2%	↑ 6.1%	\$26.4M	† 2.9%	0.91x	29.9%			
Private Transport	\$3.8M	↓ -6.3%	↑ 4.9 %	\$44.8M	↓ -6.3%	0.88x	26.2%			
Discretionary Retail	\$3.3M	↑ 36.5%	↑ 7.6 %	\$29.9M	↑ 9.7%	0.80x	16.7%			
Other Discretionary Retail	\$2.7M	↑ 47.2%	↑ 6.8%	\$22.7M	↑ 13.2%	0.73x	11.7%			
Department Stores, Clothing & Accessories	\$621K	↑ 4. 1 %	↑ 9.1%	\$7.2M	↑ 0.1%	0.68x	7.9%			
Accommodation - Instore	\$2.9M	↑ 2.5 %	↓ -3.1%	\$30.1M	↓ -9.0%	0.96x	13.4%			
Accommodation - Online	\$2.6M	↑ 21. 9%	↑ 2.2 %	\$23.8M	↑ 3.5%	1.03x	7.9%			



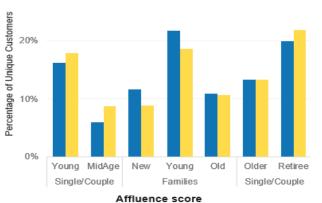
Annual Spend by Category

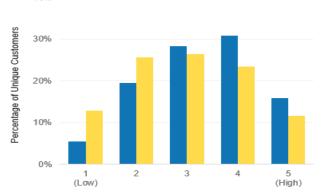




Age band

30%



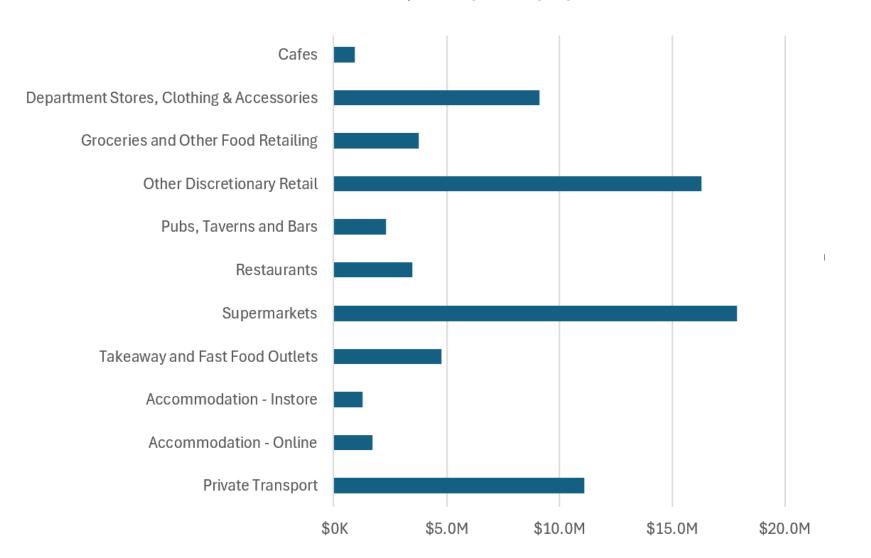


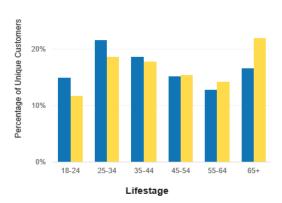
	Monthly			Annual (Last 12 months up to October 2025)				
Cotogoni		% Change	vs last year					
Category	Spend	Spend Location	Average Destination	Spend	vs previous 12 months	Affinity	Penetration	
Total	\$2.2M	† 6.0%	↑ 5.6 %	\$24.2M	↑ 8.4%			
Tourism and Entertainment	\$387K	↓ -10.7%	↑ 8.9%	\$4.5M	↑ 6.6 %	0.95x	43.7%	
Pubs, Taverns and Bars	\$200K	↓ -5.0%	↑ 10.2%	\$2.1M	† 12.3%	0.91x	25.7%	
Attractions, Events and Recreation	\$83K	↑ 32.6%	↑ 1.4%	\$856K	↑ 0.9%	0.84x	9.2%	
Restaurants	\$66K	↓-31.8%	↑ 15.0%	\$1.1M	↑ 59.1%	0.81x	12.3%	
Private Transport	\$241K	† 41.2 %	↑ 4.9 %	\$2.1M	↑ 0.5%	0.81x	16.9%	
Discretionary Retail	\$132K	↑ 55.4%	↑ 7.6 %	\$1.4M	↑ 50.2 %	0.65x	9.1%	
Other Discretionary Retail	\$122K	↑ 68.1%	↑ 6.8%	\$1.3M	† 61.3%	0.62x	7.9%	
Department Stores, Clothing & Accessories	\$11K	↓-16.7%	↑ 9.1%	\$143K	↓-7.2%	0.64x	1.6%	

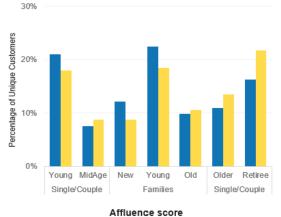


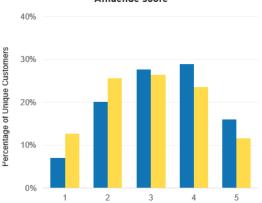
Sydney Surrounds North | LAKE MACQUARIE LGA

Annual Spend by Category







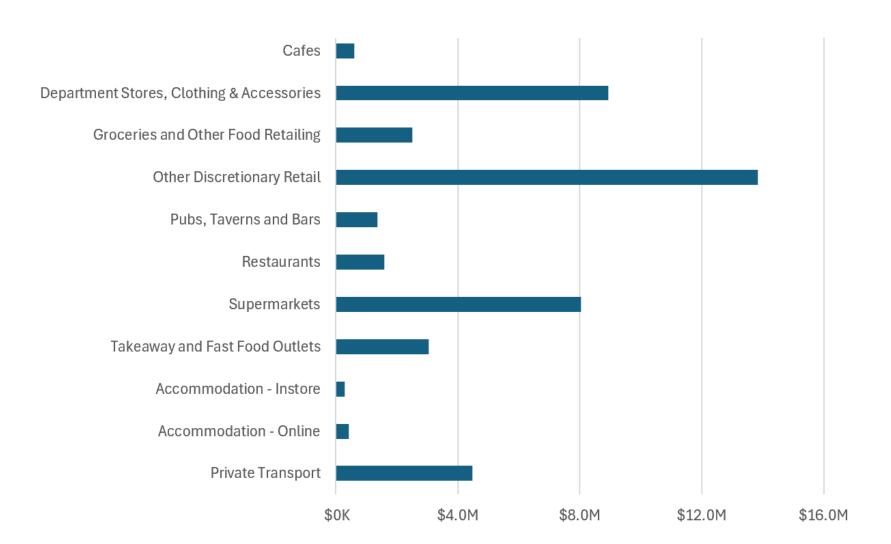


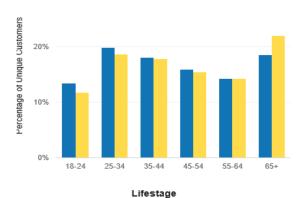
	Monthly			Annual (Last 12 months up to October 2025)				
Catagony		% Change	vs last year					
Category	Spend	Spend Location	Average Destination	Spend	vs previous 12 months	Affinity	Penetration	
Total	\$86.6M	↑ 4.8 %	↑ 5.6 %	\$966.9M	↑ 0.1%			
Discretionary Retail	\$25.4M	↑ 6.5 %	↑ 7.6 %	\$289.8M	↑ 2.2 %	0.84x	33.2%	
Other Discretionary Retail	\$16.3M	↑ 5.3%	↑ 6.8%	\$184.9M	↑ 1.5%	0.79x	26.1%	
Department Stores, Clothing & Accessories	\$9.1M	↑ 8.9%	↑ 9.1%	\$104.9M	↑ 3.6%	0.76x	21.5%	
Food Retailing	\$21.7M	↑ 1.3 %	↑ 3.9%	\$250.4M	↑ 3.6%	0.92x	49.7%	
Supermarkets	\$17.9M	↑ 1.6%	↑ 3.0%	\$205.6M	↑ 3.1%	0.82x	29.3%	
Groceries and Other Food Retailing	\$3.8M	↑ 0.3%	↑ 6.1%	\$44.8M	↑ 5.9%	0.86x	34.7%	
Tourism and Entertainment	\$13.3M	↑ 8.0 %	↑ 8.9%	\$149.2M	↑ 4.4 %	0.94x	55.3%	
Takeaway and Fast Food Outlets	\$4.8M	↓-4.2%	↑ 10.6%	\$56.7M	↓-1.4%	0.87x	35.5%	
Restaurants	\$3.5M	† 23.3%	↑ 15.0%	\$38.5M	↑ 1 5.9%	0.77x	20.5%	
Pubs, Taverns and Bars	\$2.3M	† 9.2%	↑ 10.2%	\$26.2M	↑ 3.2%	0.74x	15.2%	
Cafes	\$929K	↓-7.1%	↓-1.6%	\$10.5M	↓-10.8%	0.71x	12.4%	
Private Transport	\$11.1M	↑ 1.5 %	↑ 4.9%	\$119.6M	↓ -14.1%	0.87x	35.1%	
Accommodation - Online	\$1.7M	↑ 6.3 %	↑ 2.2 %	\$19.2M	↓ -4.6%	1.03x	4.2%	
Accommodation - Instore	\$1.3M	↓ -13.5%	↓ -3.1%	\$13.3M	↓ -15.7%	0.65x	4.9%	



MAITLAND LGA

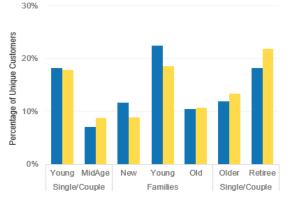
Annual Spend by Category

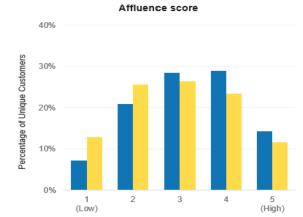




Age band

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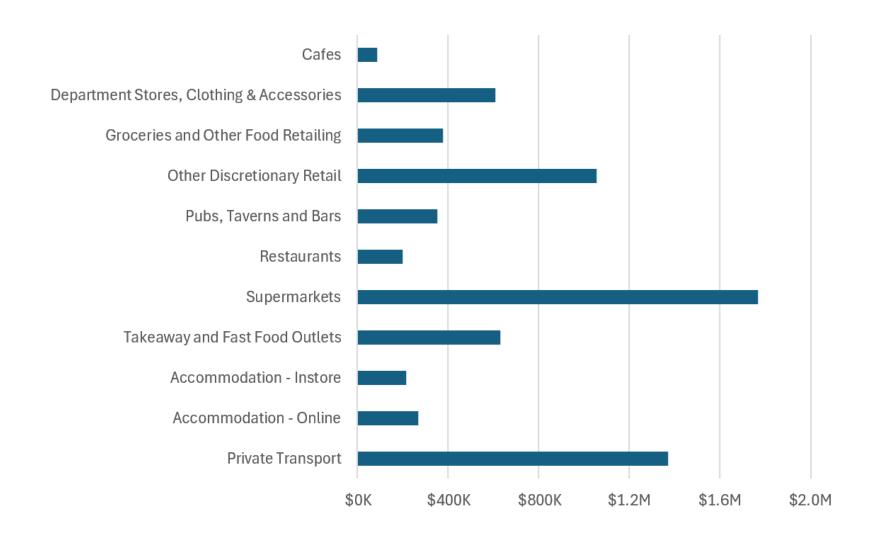


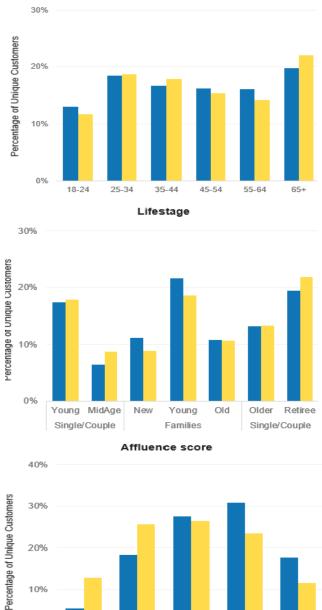
	Monthly			Annual (Last 12 months up to October 2025)				
Catagony		% Change	vs last year					
Category	Spend	Spend Location	Average Destination	Spend	vs previous 12 months	Affinity	Penetration	
Total	\$55.4M	↑ 5.9 %	↑ 5.6%	\$633.2M	↑ 4.8 %			
Discretionary Retail	\$22.8M	↑ 6.3 %	↑ 7.6 %	\$267.8M	↑ 4.8 %	0.91x	47.8%	
Other Discretionary Retail	\$13.8M	† 4.6%	↑ 6.8%	\$166.0M	↑ 5.0%	0.86x	35.6%	
Department Stores, Clothing & Accessories	\$8.9M	↑ 9.1%	↑ 9.1%	\$101.7M	↑ 4.5%	0.86x	34.4%	
Food Retailing	\$10.6M	↑ 5.9 %	↑ 3.9%	\$119.8M	↑ 4.2 %	0.89x	41.8%	
Supermarkets	\$8.0M	↑ 3.3%	↑ 3.0%	\$93.8M	↑ 3.8%	0.83x	30.0%	
Groceries and Other Food Retailing	\$2.5M	↑ 15.1%	↑ 6.1%	\$26.0M	↑ 5.6%	0.82x	27.9%	
Tourism and Entertainment	\$7.1M	† 11.0 %	↑ 8.9%	\$78.8M	↑ 7. 5%	0.95x	63.7%	
Takeaway and Fast Food Outlets	\$3.0M	↑ 15.4%	† 10.6%	\$32.9M	↑ 4.5%	0.91x	44.7%	
Restaurants	\$1.6M	↑ 11 .7%	↑ 15.0%	\$18.1M	↑ 24.6%	0.81x	23.5%	
Pubs, Taverns and Bars	\$1.4M	↑ 8.5%	↑ 10.2%	\$15.0M	↑ 2.0%	0.78x	17.4%	
Cafes	\$591K	↑ 10.5%	↓-1.6%	\$6.5M	† 2.4%	0.79x	17.7%	
Private Transport	\$4.5M	† 3.6 %	↑ 4.9 %	\$51.7M	↑ 3.0%	0.84x	30.8%	
Accommodation - Online	\$423K	↓ -17.0%	↑ 2.2 %	\$5.9M	↓ -3.5%	1.07x	3.4%	
Accommodation - Instore	\$294K	↑ 21. 3%	↓ -3.1%	\$2.9M	↑ 24.5 %	0.64x	3.8%	

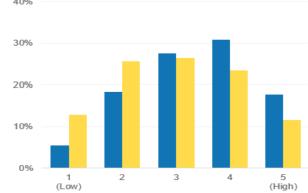


MUSWELLBROOK LGA

Annual Spend by Category







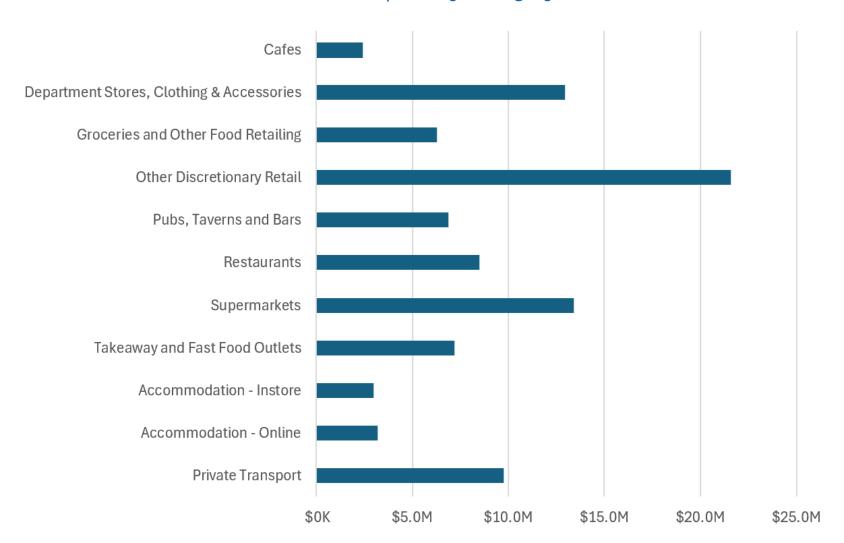


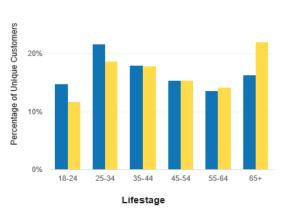
	Monthly			Annual (Last 12 months up to October 2025)				
Сатедогу		% Change	vs last year					
Category	Spend	Spend Location	Average Destination	Spend	vs previous 12 months	Affinity	Penetration	
Total	\$7.6M	↑ 3.8%	↑ 5.6 %	\$84.4M	↑ 2.4 %			
Food Retailing	\$2.1M	↑ 5.1 %	↑ 3.9%	\$22.9M	↑ 4.3 %	0.88x	24.2%	
Supermarkets	\$1.8M	↑ 5.1%	↑ 3.0%	\$19.0M	† 4.1%	0.84x	19.4%	
Groceries and Other Food Retailing	\$378K	↑ 5.3%	↑ 6.1%	\$3.9M	↑ 5.5%	0.77x	12.6%	
Discretionary Retail	\$1.7M	↑ 1. 8%	↑ 7.6 %	\$19.4M	↑ 1.8 %	0.83x	18.4%	
Other Discretionary Retail	\$1.1M	↓ -1.9%	↑ 6.8%	\$12.2M	† 4.9%	0.78x	13.9%	
Department Stores, Clothing & Accessories	\$611K	↑ 8.9%	↑ 9.1%	\$7.2M	↓-3.1%	0.74x	11.1%	
Tourism and Entertainment	\$1.4M	↑ 4.8 %	↑ 8.9%	\$14.5M	↑ 5.0%	0.98x	67.1%	
Takeaway and Fast Food Outlets	\$633K	↑ 1. 5%	↑ 10.6%	\$7.1M	† 4.1%	0.96x	47.2%	
Pubs, Taverns and Bars	\$355K	↓-9.5%	↑ 10.2%	\$3.4M	↓-10.5%	0.85x	14.2%	
Restaurants	\$202K	† 84. 1 %	↑ 15.0%	\$1.4M	↑ 36.8%	0.81x	10.8%	
Cafes	\$87K	↑ 17.5%	↓-1.6%	\$1.1M	↑ 55.7%	0.81x	10.5%	
Private Transport	\$1.4M	↑ 3.1 %	↑ 4.9 %	\$15.8M	↓ -1.7%	0.95x	43.3%	
Accommodation - Online	\$270K	↑ 7.4 %	↑ 2.2 %	\$3.1M	↑ 8.4%	1.02x	5.8%	
Accommodation - Instore	\$216K	↑ 6.8 %	↓ -3.1%	\$2.8M	↓ - 5.2 %	0.81x	6.9%	



NEWCASTLE LGA

Annual Spend by Category

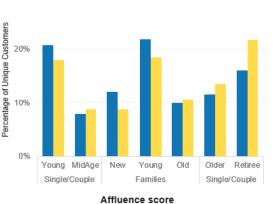


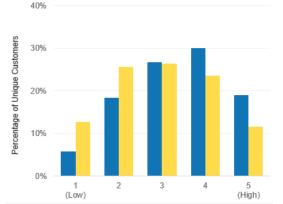


Age band

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30%



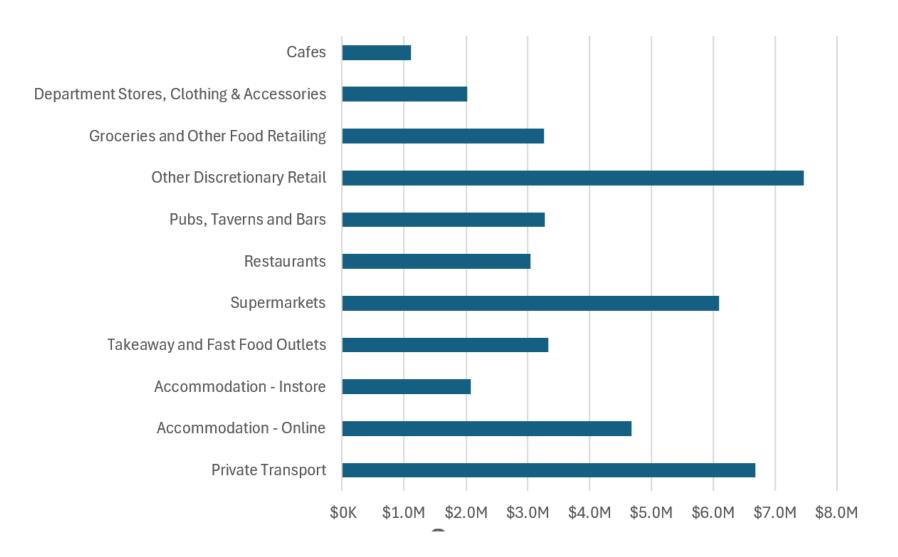


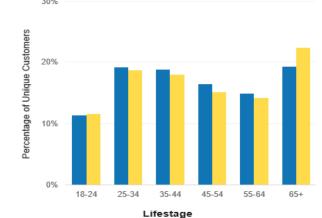
	Monthly			Annual (Last 12 months up to October 2025)				
Catagony		% Change	vs last year					
Category	Spend	Spend Location	Average Destination	Spend	vs previous 12 months	Affinity	Penetration	
Total	\$114.3M	↑ 5.0 %	↑ 5.6 %	\$1.3B	↑ 1.2 %			
Discretionary Retail	\$34.5M	† 10.4 %	↑ 7.6 %	\$384.5M	↑ 4.5 %	0.89x	36.4%	
Other Discretionary Retail	\$21.6M	↑ 9.9%	↑ 6.8%	\$239.5M	↑ 5.3%	0.84x	27.4%	
Department Stores, Clothing & Accessories	\$12.9M	↑ 11 .3%	↑ 9.1%	\$145.0M	↑ 3.3%	0.82x	24.4%	
Tourism and Entertainment	\$26.8M	† 11.8%	↑ 8.9%	\$298.5M	↑ 7.4 %	0.98x	73.4%	
Restaurants	\$8.5M	† 1 3.3%	↑ 1 5.0%	\$95.5M	↑ 14.2%	0.88x	33.0%	
Takeaway and Fast Food Outlets	\$7.2M	↑ 6.5%	↑ 1 0.6%	\$80.5M	↑ 3.3%	0.92x	44.3%	
Pubs, Taverns and Bars	\$6.9M	↑ 1 6.9%	↑ 10.2%	\$72.8M	↑ 7.3%	0.87x	25.7%	
Cafes	\$2.4M	↓-1.3%	↓-1.6%	\$27.3M	↓-0.7%	0.84x	20.9%	
Food Retailing	\$19.7M	↑ 1. 6%	↑ 3.9%	\$230.0M	↓ -0.3%	0.90x	38.3%	
Supermarkets	\$13.4M	↑ 0.7%	↑ 3.0%	\$158.9M	↓-0.7%	0.84x	27.8%	
Groceries and Other Food Retailing	\$6.3M	↑ 3.4%	↑ 6.1%	\$71.0M	↑ 0.5%	0.84x	27.0%	
Private Transport	\$9.8M	↓ -11.7%	↑ 4. 9%	\$124.7M	↓ -14.4 %	0.91x	39.1%	
Accommodation - Online	\$3.2M	↓ -3.6%	↑ 2.2 %	\$37.7M	↑ 4.9 %	1.03x	7.1%	
Accommodation - Instore	\$3.0M	↓ -8.7%	↓ -3.1%	\$33.5M	↓ -3.2%	0.86x	9.9%	

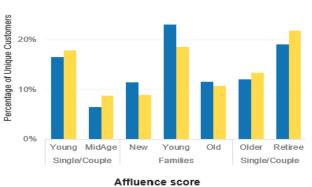


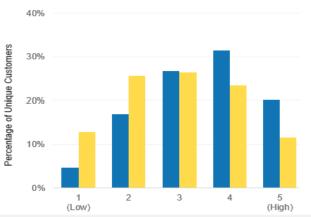
PORT STEPHENS LGA

Annual Spend by Category







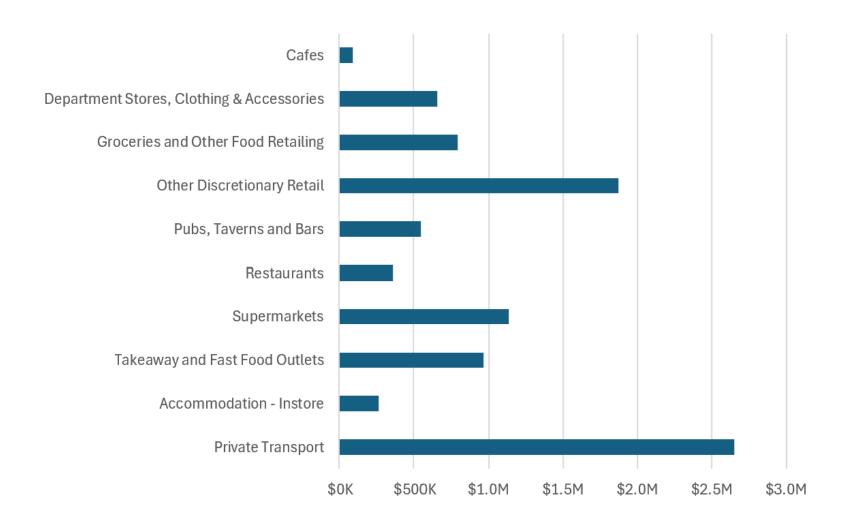


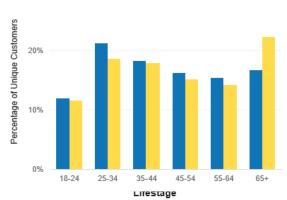
	Monthly			Annual (Last 12 months up to October 2025)				
Category		% Change	vs last year					
Category	Spend	Spend Location	Average Destination	Spend	vs previous 12 months	Affinity	Penetration	
Total	\$51.0M	↑ 7.8 %	↑ 5.6%	\$508.1M	↓ -0.3%			
Tourism and Entertainment	\$13.3M	† 11.4 %	↑ 8.9 %	\$125.4M	↑ 4.0 %	0.98x	67.0%	
Takeaway and Fast Food Outlets	\$3.3M	↑ 12.9%	↑ 10.6%	\$32.7M	↑ 2.8%	0.96x	42.0%	
Pubs, Taverns and Bars	\$3.3M	↑ 31.7%	↑ 10.2%	\$29.4M	↑ 13.9%	0.88x	16.3%	
Restaurants	\$3.0M	↑ 8.0%	↑ 15.0%	\$29.7M	↑ 9.4%	0.88x	17.3%	
Cafes	\$1.1M	↑ 9.0%	↓-1.6%	\$10.4M	↓-12.3%	0.90x	15.8%	
Discretionary Retail	\$9.5M	↑ 17.0 %	↑ 7.6 %	\$93.1M	↑ 1. 8%	0.90x	24.8%	
Other Discretionary Retail	\$7.5M	↑ 19.0%	↑ 6.8%	\$71.8M	↑ 2.5%	0.87x	20.5%	
Department Stores, Clothing & Accessories	\$2.0M	↑ 9.9%	↑ 9.1%	\$21.3M	↓-0.5%	0.76x	9.8%	
Food Retailing	\$9.4M	↑ 3.2 %	↑ 3.9%	\$100.5M	↓ -0.8%	0.94x	38.1%	
Supermarkets	\$6.1M	↑ 3.3%	↑ 3.0%	\$66.4M	↓-0.3%	0.89x	22.9%	
Groceries and Other Food Retailing	\$3.3M	↑ 3.0%	↑ 6.1%	\$34.2M	↓-1.7%	0.91x	26.6%	
Private Transport	\$6.7M	↓ -1.9%	† 4.9 %	\$71.7M	↓ -5.9%	0.95x	40.8%	
Accommodation - Online	\$4.7M	↓ -0.7%	↑ 2.2 %	\$45.8M	↓ -8.2%	1.03x	8.6%	
Accommodation - Instore	\$2.1M	↓ -4.8%	↓ -3.1%	\$22.7M	↓ -5.0%	0.84x	5.4%	



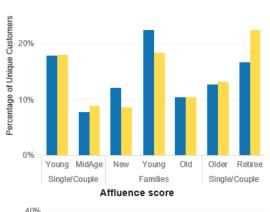
SINGLETON LGA

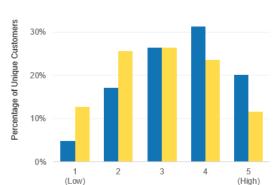
Annual Spend by Category





30%



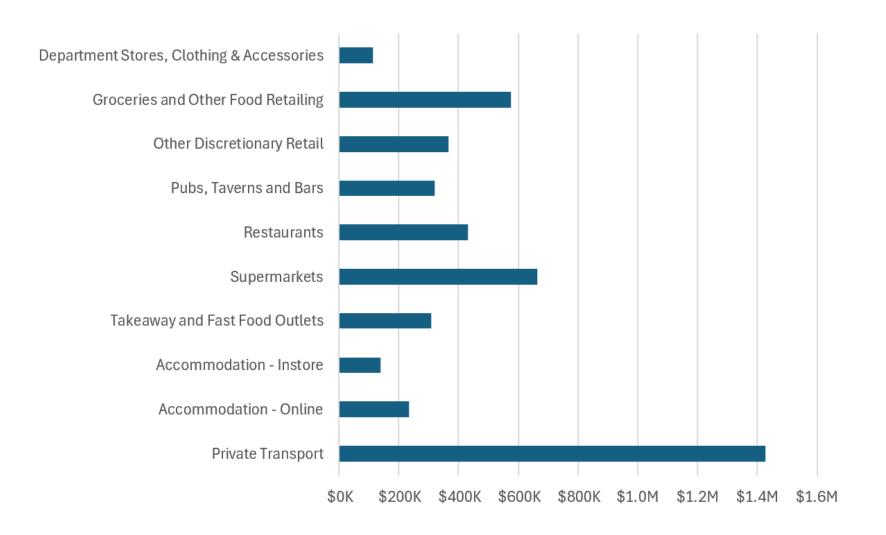


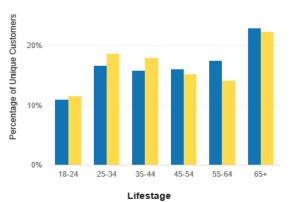
	Monthly			Annual (Last 12 months up to October 2025)				
Cotogoni		% Change	vs last year					
Category	Spend	Spend Location	Average Destination	Spend	vs previous 12 months	Affinity	Penetration	
Total	\$11.2M	↑ 2. 5%	↑ 5.6 %	\$123.8M	† 1.3 %			
Private Transport	\$2.7M	↑ 7.2 %	† 4.9 %	\$32.1M	↑ 8.3%	0.97x	50.0%	
Discretionary Retail	\$2.5M	↑ 8.2%	↑ 7.6 %	\$26.1M	↑ 2.3 %	0.86x	18.2%	
Other Discretionary Retail	\$1.9M	† 4. 1 %	↑ 6.8%	\$19.5M	↑ 0.7%	0.82x	14.3%	
Department Stores, Clothing & Accessories	\$656K	↑ 21.8%	↑ 9.1%	\$6.6M	↑ 7.3%	0.73x	8.9%	
Tourism and Entertainment	\$2.4M	↑ 5.3 %	↑ 8.9%	\$25.4M	↑ 1.4 %	0.97x	57.2%	
Takeaway and Fast Food Outlets	\$967K	↑ 3.5%	↑ 10.6%	\$10.5M	↑ 5.9%	0.95x	36.8%	
Pubs, Taverns and Bars	\$547K	↑ 2.4%	↑ 10.2%	\$5.8M	↑ 0.9%	0.88x	13.6%	
Restaurants	\$359K	↑ 44.1%	↑ 15.0%	\$3.0M	↑ 15.4%	0.79x	9.7%	
Cafes	\$92K	↑ 10.3%	↓-1.6%	\$993K	↓-13.6%	0.70x	4.9%	
Food Retailing	\$1.9M	↓ -2.5%	↑ 3.9%	\$21.8M	↓ -1.8%	0.90x	23.9%	
Supermarkets	\$1.1M	↓-6.0%	↑ 3.0%	\$13.0M	↓-0.8%	0.81x	13.1%	
Groceries and Other Food Retailing	\$791K	↑ 3.0%	↑ 6.1%	\$8.8M	↓-3.1%	0.86x	17.1%	
Accommodation - Instore	\$263K	↓ -15.9%	↓ -3.1%	\$2.6M	↓ -20.3%	0.96x	3.6%	



UPPER HUNTER SHIRE LGA

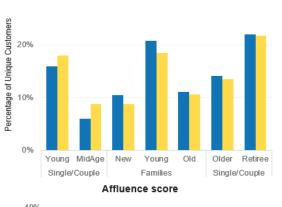
Annual Spend by Category

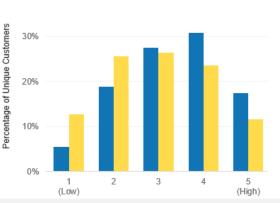




Age band

30%





Spend #5.2M	% Change v Spend Location	Average	Spend	vs previous 12	Δffinity	
-	•		Spend	•	Δffinity	D
¢E 2M		Destination	Spend	months	Affinity	Penetration
\$5.3M	↑ 9.0%	↑ 5.6 %	\$53.8M	↑ 4.4 %		
\$1.4M	↓ -1.3 %	† 4.9%	\$16.7M	↓ -0.8%	0.97x	48.2%
\$1.2M	↑ 4.0 %	↑ 3.9%	\$12.8M	↑ 1. 8%	0.95x	39.2%
\$663K	↑ 4.6%	↑3.0%	\$7.1M	↑ 2.3%	0.83x	13.8%
\$576K	↑ 3.2%	↑ 6.1%	\$5.6M	↑ 1.1%	0.93x	30.8%
\$1.2M	↓ -3.5%	↑ 8.9 %	\$12.2M	↑ 11.7 %	0.96x	44.6%
\$431K	↓-10.0%	↑ 1 5.0%	\$4.6M	↑ 17.0%	0.87x	14.6%
\$320K	↓-20.8%	↑ 10.2%	\$3.6M	↓-0.3%	0.86x	14.0%
\$308K	↑ 6.9%	↑ 1 0.6%	\$3.3M	↑ 12.8%	0.91x	24.3%
\$480K	↑ 25.5 %	↑ 7.6 %	\$4.4M	↑ 1.2 %	0.75x	9.8%
\$366K	↑ 20.8%	↑ 6.8%	\$3.4M	↓-1.4%	0.71x	8.0%
\$114K	↑ 43.8%	↑ 9.1%	\$981K	↑ 11.7%	0.56x	3.4%
\$234K	↓ -5.6%	↑ 2.2 %	\$2.5M	↑ 0.5%	1.01x	5.6%
\$140K	↑ 2.2 %	↓ -3.1%	\$1.3M	↓ -4.5%	0.95x	2.4%
	\$1.4M \$1.2M \$663K \$576K \$1.2M \$431K \$320K \$308K \$480K \$366K \$114K \$234K	\$1.4M	\$1.4M	\$1.4M	\$1.4M	\$1.4M



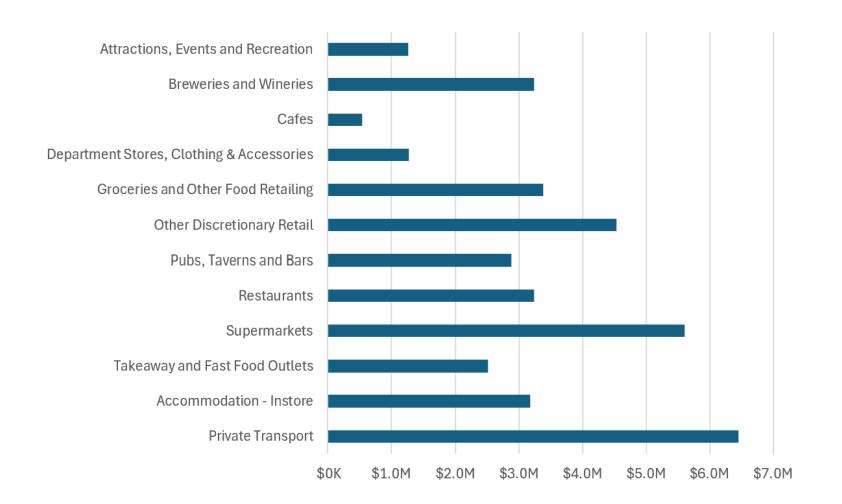
SUB REGIONS

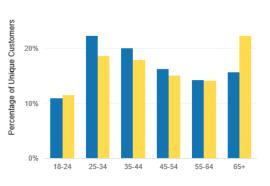


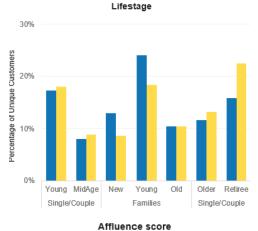
HUNTER VALLEY SUB REGION

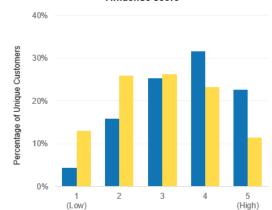
(Cessnock & Singleton LGAs combined)

Annual Spend by Category









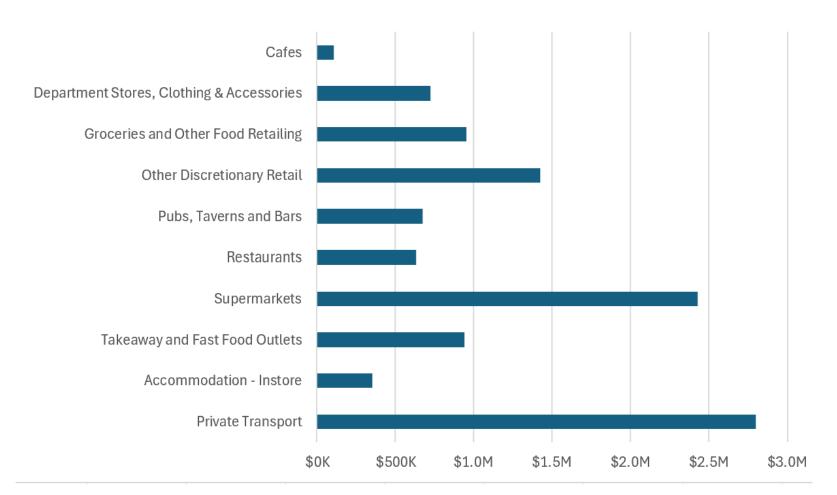
		Monthly			Annual (Last 12 months up to October 2025)				
Cotocom		% Change	vs last year						
Category	Spend	Spend Location	Average Destination	Spend	vs previous 12 months	Affinity	Penetration		
Total	\$42.0M	↑ 5.9%	↑ 5.6 %	\$450.9M	↑ 3.3%				
Tourism and Entertainment	\$13.7M	↑ 2.0%	↑ 8 . 9%	\$149.5M	↑ 4.0 %	0.98x	71.6%		
Restaurants	\$3.2M	↑ 8.8%	↑ 15.0%	\$33.7M	↑ 8.5%	0.90x	23.8%		
Breweries and Wineries	\$3.2M	↑ 1.3%	↓-3.6%	\$35.7M	↓-0.5%	0.99x	17.1%		
Pubs, Taverns and Bars	\$2.9M	↑ 8.1%	† 10.2%	\$30.6M	↑ 8.8%	0.90x	24.0%		
Takeaway and Fast Food Outlets	\$2.5M	↑ 7.3%	† 10.6%	\$27.7M	↑ 1.3%	0.93x	33.3%		
Attractions, Events and Recreation	\$1.3M	↓-24.6%	↑ 1.4%	\$15.7M	↑ 1.1%	0.90x	12.6%		
Cafes	\$539k	↓-3.1%	↓ -1.6%	\$6.0M	↑ 5.7%	0.78x	9.0%		
Food Retailing	\$9.0M	↑ 8.1%	† 3.9 %	\$96.4M	↑ 4.4 %	0.93x	37.9%		
Supermarkets	\$5.6M	↑ 8.3%	↑ 3.0%	\$61.1M	↑ 6.3%	0.83x	19.3%		
Groceries and Other Food Retailing	\$3.4M	↑ 7.7%	↑ 6. 1 %	\$35.3M	↑ 1.3%	0.90x	28.5%		
Private Transport	\$6.5M	↓ -1.2%	↑ 4.9 %	\$77.0M	↓ -0.7%	0.93x	36.0%		
Discretionary Retail	\$5.8M	↑ 22. 5%	↑ 7.6 %	\$56.0M	↑ 6.1 %	0.84x	19.0%		
Other Discretionary Retail	\$4.5M	↑ 25.7%	↑ 6.8%	\$42.2M	↑ 7.0%	0.77x	14.0%		
Department Stores, Clothing & Accessories	\$1.3M	↑ 12.5%	↑ 9.1%	\$13.8M	↑ 3.4%	0.71x	9.4%		
Accommodation - Instore	\$3.2M	↑ 0.6%	↓ -3.1%	\$32.6M	↓ -10.0%	0.93x	11.9%		

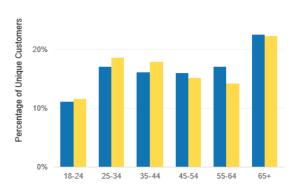


UPPER HUNTER SUB REGION

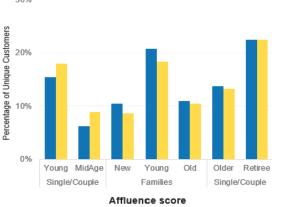
(Muswellbrook & Upper Hunter LGAs combined)

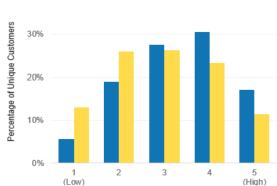
Annual Spend by Category





Lifestage





		Monthly			Annual (Last 12 months up to October 2025)				
Catagony		% Change	vs last year						
Category	Spend	Spend Location	Average Destination	Spend	vs previous 12 months	Affinity	Penetration		
Total	\$12.4M	↑ 6.1 %	↑ 5.6 %	\$132.6M	↑ 3.1%				
Food Retailing	\$3.4M	↑ 4.7 %	↑ 3.9%	\$35.7M	↑ 3.4%	0.96x	36.3%		
Supermarkets	\$2.4M	† 4.9%	↑ 3.0%	\$26.2M	↑ 3.6%	0.89x	18.6%		
Groceries and Other Food Retailing	\$954K	† 4.0%	↑ 6.1%	\$9.6M	↑ 2.9%	0.91x	26.1%		
Private Transport	\$2.8M	↑ 0.8%	↑ 4.9 %	\$32.4M	↓ -1.2%	0.96x	49.1%		
Tourism and Entertainment	\$2.6M	↑ 0.8%	↑ 8.9%	\$26.7M	↑ 8.0%	0.98x	59.2%		
Takeaway and Fast Food Outlets	\$941K	↑ 3.2%	↑ 10.6%	\$10.4M	↑ 6.7%	0.96x	38.1%		
Pubs, Taverns and Bars	\$675K	↓-15.3%	↑ 10.2%	\$7.0M	↓-5.6%	0.88x	16.3%		
Restaurants	\$633K	↑ 7.5%	↑ 15.0%	\$6.0M	↑ 21.2%	0.86x	15.3%		
Cafes	\$109K	↑ 32.6%	↓-1.6%	\$1.3M	↑ 67.9%	0.79x	6.8%		
Discretionary Retail	\$2.1M	↑ 6.3 %	↑ 7.6 %	\$23.8M	↑ 1.7%	0.88x	15.9%		
Other Discretionary Retail	\$1.4M	↑ 3.0%	↑ 6.8%	\$15.6M	↑ 3.5%	0.84x	12.5%		
Department Stores, Clothing & Accessories	\$724K	↑ 13.2%	↑ 9.1%	\$8.2M	↓-1.6%	0.76x	8.3%		
Accommodation - Instore	\$356K	↑ 5.0%	↓ -3.1%	\$4.1M	↓ -5.0%	0.83x	5.5%		



DEFINITIONS



VISITOR TRIP BY SPEND

Overnight Trips Visitors who stay overnight in a region away from home, identified by spending patterns that show they're away from home for multiple days.

Day Trips Visitors who travel to the area for the day and return home the same day, spending at least 4 hours in the location.

Regular/Routine Trips Customers making regular transactions in the selected region. Example: workers (incl. full time workers, hybrid office workers, Fly In Fly Out (FIFO)), frequent

shoppers or frequent leisure visitors.

Short Trips Customers making single or multiple transactions (less than 4 hours) within a day in the selected region. Example: food or fuel when transiting through region, quick

visit to shops or making a one-off purchase.

Visitors Nationally representative customer count based on those who have a residential postal code address located outside of the LGA or Town.

LEGEND

All Visitors

Australian Average Population

CATEGORIES

Department Stores, Clothing & Accessories Other Discretionary Retails

Groceries and Other Food Retailing Supermarkets

Attractions, Events and Recreation

Breweries and Wineries

Cafes

Pubs, Taverns and Bars

Restaurants

Takeaway and Fast Food Outlets

Private Transport

Accommodation – Instore Accommodation - Online

EXAMPLES

Department Stores, Discount Department Stores, Men & Women Clothing Stores, Shoe Stores, Online Variety Stores, Luxury Boutiques Electronic Stores, Hardware, Motor Vehicles & Accessories, Personal Goods Retailing, Pharmacies, Gardening Stores & Nurseries

Liquor Stores, Bakeries, Butchers, Convenience Stores, Fruit and Vegetable Stores, Health Food Stores, Seafood Stores Supermarkets

Museums and Galleries, Theme Parks, Tourist Attractions, Parks and Recreation, Professional Sports Clubs, Stadiums

Breweries and Wineries

Cafes

Pubs, Taverns and Bars

Restaurants

Takeaway and Fast Food Outlets

Petrol Stations, Ride Share Services, Parking Lots, Taxis and Limousines, Water Tasix and Ferries

Hotel and Motel Accommodation, Caravan Parks

Direct Online Bookings, Online Accommodation Aggregators, Holiday Rentals



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